

## **ALLEN W. HALEY JR.**

### **SUMMARY OF QUALIFICATIONS**

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- A multi-talented manager experienced in rail transportation.
- Over 28 years experience in railroad operations, transportation consulting, track and equipment maintenance, management, labor relations and in working with regulatory agencies.
- Has developed training programs to train railroad employees working as train dispatchers, conductors, engineers, switchmen, track inspectors, track maintenance workers, and supervisors.
- Experienced railroad manager with a sound knowledge of C.F.R. 49 Part 200, Texas Railroad Commission Regulations, Hazardous Materials Regulations, General Code of Operating Rules, and railroad timetables.
- Skilled at accident and derailment investigation including inspection of track and equipment for compliance with federal regulations and in identifying defects with track or equipment with a causal tie to the accident.
- Executive level management experience including strategic planning, setting annual and capital budgets, training and development of managers and employees, developing and implementing cost controls and implementing revenue enhancement processes.
- Effective leader with excellent people skills at the employee, peer, and customer level. Substantial communication skills that enhance the ability to manage people effectively be it in negotiations, sales meetings or in a motivational presentation to a group of employees.
- A transportation professional capable of dealing with fast-paced or high-pressure projects which demand organizational skills, fostering team work, adherence to timetables, team results and attaining goals.
- Able to make solid decisions based on years of experience and an extensive knowledge of the transportation industry.
- Significant computer skills on most current office applications, databases, spreadsheets, web pages, and Internet applications.

## **PROFESSIONAL EXPERIENCE**

### **1973 – 1990 Southern Pacific Railroad**

- Train Dispatcher
  - Regional Transportation Manager – Locomotives
  - Chief Train Dispatcher
  - Assistant Regional Manager of Operations
  - Regional Manager of Operations
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- During his 17 years with the Southern Pacific, Allen served in numerous operations positions. In his various capacities in the transportation and operating department of the Southern Pacific, he provided analytical and planning support for Vice-Presidents, General Managers, and Superintendents in the management of the railroad.

### **1990 – 1996 A C E Consultants**

- Principal and Consultant
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- Analyzed proposed operating plans during rail mergers to determine their impact on the client's operations.
  - Prepared verified statements and provided testimony on operating issues and operating plans in recent mergers.
  - Studied dispatching procedures and practices for several carriers to assess the need for new protocols and procedures.
  - Developed a course of training for new train and engine crews.
  - Assisted a regional railroad in converting to the General Code of Operating Rules, including the development of a training program, preparing rulebooks, a new timetable and teaching rules classes.
  - Conducted safety audits and operating practices testing for a regional carrier to assist in their efforts to improve their safety performance.
  - Prepared an operating plan to be used before the Surface Transportation Board during a merger proceeding.

## **1996 – 2000 *The Texas Mexican Railway***

- Superintendent of Transportation
- General Manager
  
- Improved the safety record of the company to finish in first place for Class III railroads in the Harriman Safety Award for 1996.
- Continued emphasis on safety and training to complete 1997 in third place in the Harriman Safety Awards for Class III railroads.
- Improved the safety record of the company to finish in second place for Class III railroads in the Harriman Safety Award in 1998.
- Worked with the FRA to improve the Company's compliance record by increasing the levels of training and testing.
- Member of the team responsible for The Texas Mexican Railway Company being named the Regional Railroad of the Year for 1998.
- Worked with the FRA to implement the Safety Assurance & Compliance Program on the Tex-Mex. Represented the company as the senior management member on the oversight committee.
- Worked with the FRA to revise and improve the Locomotive Engineer Certification and Field Observation Testing programs.
- Assisted in the development of the plan to consolidate the operations of The Texas Mexican Railway Company with TFM and KCS.
- Directed the efforts of the Engineering and MW Department in the development of capital budgets. Lead the team who developed a sixty-five million dollar capital improvement plans for the railroad.
- Worked as company liaison with the city-planning agency to develop a comprehensive transportation plan and grade crossing consolidation plan for the city of Laredo, Texas.
- Senior member of the team who responded to accidents involving trains or employees. Responsible for investigating accidents to determine cause, instituting corrective actions, clearing derailment sites and coordinating with contractors, federal and state agencies.

## **2000 - Present    *Strategic Transportation Services***

### ➤ Principal & Senior Rail Consultant

- Developed railroad rules program and rail yard safety training program for a companies working in chemical plants.
- Assisted an economic development company in the study of rail car storage and storage in transit requirements.
- Assessed warehouse and logistical service demands in Texas for a client seeking locations for an expansion.
- Assessed border infrastructure and cross-border traffic patterns for another consulting company working as a subcontractor.
- Developed a rail safety training program for communications contractors working near railroad property.
- Provided railroad safety and roadway worker protection training services for companies.
- Provided litigation support and expert testimony on hazardous materials regulations.
- Part of a team involved in the evaluation of locomotive and signal repair costs as the result of a grade crossing accident.
- Conducted safety audits for a company providing switching services inside a major chemical plant.
- Provided expert testimony supporting a shippers claim to recover losses resulting from a rail carriers failure to provide consistent service levels.
- Conducted an accident investigation for a client to determine root causes of an accident involving a railcar.
- Provided litigation support and expert reports on grade crossing accidents.
- Investigated an accident (derailment) inside a chemical plant to determine the cause. Also conducted a re-enactment of the accident as a part of the investigation.
- Provided litigation support on track safety standards, maintenance and inspection practices for a case involving a train derailment on an industry owned track.
- Conducted a rail safety audit for an east coast company to identify operating and physical plant problems that were affecting safety performance and rail efficiency.
- Assisted a company in assessing repair costs claimed by a railroad as a result of an accident on railroad property.

## **EXTENDED TRANSPORTATION TRAINING**

- International Freight Forwarding, Harris County Community College
- Incident Investigation Training, Kansas City Southern Railroad
- Railroad Track Maintenance, University of Wisconsin – Madison, WI.
- Hazardous Materials Training, Bureau of Explosives, St. Louis, MO.
- OSHA Safety Training, HACSC – Pasadena, TX
- Hazardous Materials Refresher – FEMA / DOT, Houston, TX.
- FRA Track Safety Standards – ASLRRRA / FRA, Corpus Christi, TX.
- Hazardous Materials Regs. – ASLRRRA / FRA, Corpus Christi, TX.