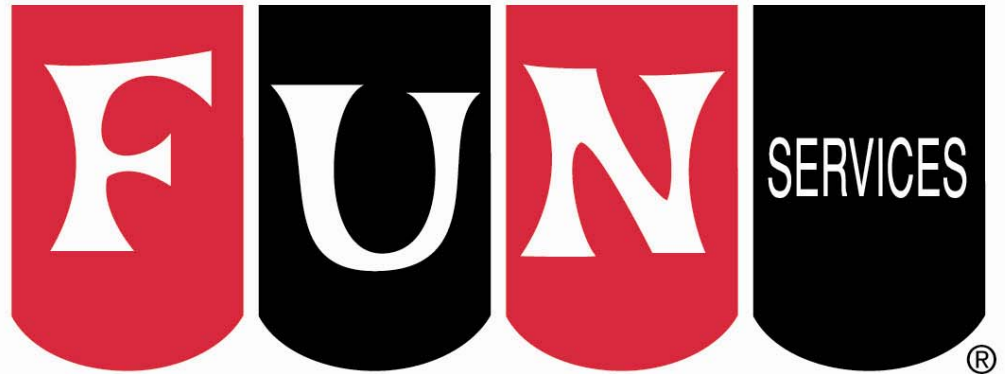




Sir Fun Bear™



703-550-9262 (DC), 703-594-3681 (Manassas), 800-447-7386 (Toll Free)  
[www.funservices-va.com](http://www.funservices-va.com)

Fun Services® is the originator of the Holiday Gift Shop® and Santa's Secret Shop® programs. We have been providing these programs to schools throughout the country for over 40 years.

Fun Services offers the complete package that you will be looking for in the Holiday Gift Shop business. We offer many different programs including: No inventory shops, Regular inventory shops and student run economic shops. We can help you determine which one will best suit your schools individual needs.

Your organization will receive gift items priced from 15¢ to \$9.95 at school cost. Items priced over \$9.95 may be sent to your school upon request. Your school can determine the profit level by using our computerized profit margins of 10%, 20%, 30% or 40%.

Unlike many other companies, Fun Services does not limit the number of days that re-orders can be made during the shop. This means if your shop runs from Monday-Saturday, your organization can place re-orders every afternoon for delivery early the next morning. All re-orders are delivered at no charge, including Saturdays.

Fun Services programs are risk free. All merchandise is on consignment; therefore, your organization will only pay for items that are sold. Fun Services delivers and picks-up all merchandise at no charge to the customer.

Fun Services also provides many other complimentary items including Gift Bags, Price Labels, Carry Home Bags, Parent Letters, Tablecloths, Door Panels, etc.

If you would like more information or have any questions, please feel free to call us at the numbers listed above.

A customer agreement is available on our website. If you would like to sign up, please fill out the on-line customer agreement or fax/mail the completed form to the address listed on the customer agreement.

Sincerely,

Dori A. Boak  
Holiday Gift Shop Coordinator

P.S. Don't forget to fill in your early sign-up bonus selection.



**Holiday Gift Shop and Santa's Secret Shop are registered trademarks.  
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**Necklace & Earring Set**  
 Box A - \$9.95



**Ovechkin Double Plaque**  
 Box A - \$8.95



**Mom Glass Clock**  
 Box A - \$7.50



**Liquid Timer**  
 Box A - \$7.50



**Weather Advisory Clock**  
 Box A - \$6.95



**Lg. Ship in a Bottle**  
 Box A - \$6.95



**18" Floppy Plush Dog**  
 Box A - \$5.95



**Fish Glass Ball**  
 Box A - \$5.95



**Dad Glass Block**  
 Box A - \$5.95



**Money Pillow**  
 Box A - \$5.95



**Football Tool Set**  
 Box B - \$5.95



**Airplane Paperweight**  
 Box B - \$5.25



**Zimmerman Plaque**  
 Box B - \$4.65



**Mom Keychain w/ Pen**  
 Box B - \$4.65



**Dad Keychain w/ Pen**  
 Box B - \$4.65



**Snowman Welcome Sign**  
 Box B - \$4.65



**Dancing Flower**  
 Box B - \$4.65



**NFL Vinyl Footballs**  
 Box A-FB - \$4.65



**Dad Pencil Holder**  
 Box B-1 - \$3.95



**Mom Paperweight**  
 Box B-1 - \$3.95



**Grandma Paperweight**  
 Box B-1 - \$3.95



**Puppy Waterball**  
 Box B-1 - \$3.95



**Glass Rose**  
 Box B-1 - \$3.95



**Sleeping Dog w/ Sound**  
 Box B-1 - \$3.60



**NFL 3-D Memo Pad**  
 Box B-1 - \$3.60

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**Game Controller Calc**  
 Box B-1 - \$3.60



**Crystal Desk Globe**  
 Box B-1 - \$3.60



**Peace Sign Ball**  
 Box B-1 - \$3.25



**Dad Mug**  
 Box D - \$3.25



**Mom Mug**  
 Box D - \$3.25



**Grandpa Mug**  
 Box D - \$3.25



**Grandma Mug**  
 Box D - \$3.25



**Aunt Mug**  
 Box D - \$3.25



**Uncle Mug**  
 Box D - \$3.25



**Mayflower**  
 Box C - \$3.25



**Light-Up Dolphin**  
 Box C - \$3.25



**Mom Heart Plaque**  
 Box C - \$3.25



**Grandma Heart Plaque**  
 Box C - \$3.25



**Frog Puffer Ball**  
 Box C - \$3.25



**Angel Figure**  
 Box C - \$3.25



**Eagle Figurine**  
 Box C - \$3.25



**Bear Figure**  
 Box C - \$3.25



**Camouflage Hat**  
 Box C - \$2.90



**Dad Tape Measure**  
 Box C - \$2.90



**Grandpa Tape Measure**  
 Box C - \$2.90



**Friction Car**  
 Box C - \$2.90



**Grandma Plaque**  
 Box C - \$2.90



**Mom Mirror Plaque**  
 Box C - \$2.90



**Camouflage Dog Toy**  
 Box C - \$2.90



**You're #1 Plaque**  
 Box C - \$2.45

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**Redskins Flag**  
 Box C - \$2.45



**Girls Pillow**  
 Box C - \$2.45



**Click Light-Up Yo-Yo**  
 Box C - \$2.45



**Diary**  
 Box C - \$2.45



**Cat Toy**  
 Box C - \$2.45



**Dad Tool Set**  
 Box E - \$2.45



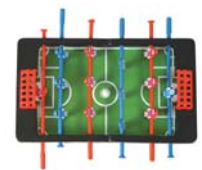
**Grandpa Tool Set**  
 Box E - \$2.45



**Uncle Tool Set**  
 Box E - \$2.45



**Sports Trinket Box**  
 Box E - \$2.45



**Soccer Game**  
 Box E - \$1.95



**Mini Metal Flashlight**  
 Box E - \$1.95



**Teacher Memo Box**  
 Box E - \$1.95



**Frosted Tree Tealight**  
 Box E - \$1.95



**Mom Magnet Sign**  
 Box E - \$1.95



**Grandma Magnet Sign**  
 Box E - \$1.95



**Grandma Potholder**  
 Box E - \$1.95



**Cat in Bed**  
 Box E - \$1.95



**Light-Up Glitter Pen**  
 Box E - \$1.95



**Lizard Slime**  
 Box E - \$1.95



**Acrylic Flower**  
 Box E - \$1.95



**Brother Keychain**  
 Box E - \$1.75



**Sister Keychain**  
 Box E - \$1.75



**Plastic Safe**  
 Box E - \$1.75



**Mini Skateboard Set**  
 Box E - \$1.75



**Bobble Turtle Figure**  
 Box E - \$1.75

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**Glitter Compact Mirror**  
 Box F - \$1.75



**Furry Bear Mix**  
 Box F - \$1.55



**Dad Tire Gauge**  
 Box F - \$1.55



**Grandpa Tire Gauge**  
 Box F - \$1.55



**Ear Light**  
 Box F - \$1.55



**Blue Jeans Iron-On**  
 Box F - \$1.55



**Mom Pen w/ Light**  
 Box F - \$1.55



**Grandma Pen w/ Light**  
 Box F - \$1.55



**Aunt Pen w/ Light**  
 Box F - \$1.55



**Dad Bat Pen**  
 Box F - \$1.55



**Grandpa Bat Pen**  
 Box F - \$1.55



**Wind-Up Caterpillar**  
 Box F - \$1.55



**Daisy Plush**  
 Box F - \$1.55



**Bamboo Flute**  
 Box F - \$1.55



**Jumbo Chinese Yo-Yo**  
 Box F - \$1.35



**Cell Phone Holder**  
 Box F - \$1.35



**Dolphin Magnet**  
 Box F - \$1.35



**Playing Cards**  
 Box F - \$1.35



**Flying Helicopter**  
 Box G - \$0.90

**PICTURE  
 NOT  
 AVAILABLE**

**Tape Measure K/C**  
 Box G - \$0.90



**Mini Puffer Ball**  
 Box G - \$0.90



**Mom Wood Ornament**  
 Box G - \$0.90



**G'Ma Wood Ornament**  
 Box G - \$0.90



**Big Head Dog**  
 Box G - \$0.90



**Pop Out Magnets**  
 Box G - \$0.75

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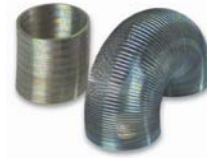
**Mechanical Pencil**  
 Box G - \$0.75



**Horse Jersey Headband**  
 Box G - \$0.75



**Mom or Dad Pen**  
 Box G - \$0.75



**Metal Coil Spring**  
 Box G - \$0.75



**Screwdriver Keychain**  
 Box G - \$0.45



**Diamond Cut Bracelet**  
 Box G - \$0.45



**Spin Top w/ Red Light**  
 Box G - \$0.45



**Stretch Animals**  
 Box G - \$0.35



**Checked Flag Ball**  
 Box G - \$0.20



**Ice Cream Memo Pad**  
 Box G - \$0.20



**Lady Bug Necklace**  
 Box J - \$5.95



**Mom Necklace**  
 Box J - \$4.65



**Heart Necklace**  
 Box J - \$4.65



**Cocktail Ring**  
 Box J - \$4.65



**Crystal Earrings**  
 Box J - \$3.95



**Starburst Necklace**  
 Box J - \$3.95



**Necklace in Pink Box**  
 Box J - \$3.95



**Red Rose Pin**  
 Box J - \$2.75



**Dad Money Clip**  
 Box J - \$2.75



**Grandpa Money Clip**  
 Box J - \$2.75



**Mood Necklace**  
 Box J - \$2.40



**Brother Necklace**  
 Box J - \$1.95



**Sister Necklace**  
 Box J - \$1.95



**Tiffany Rings**  
 Box J - \$1.35

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# FUN SERVICES – 2011

## HOLIDAY GIFT SHOP/SANTA’S SECRET SHOP LINE

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The following items in Box S are optional gifts and may be excluded at the schools option.



**Inspiration Plaque**  
Box S - \$8.75



**Cross Necklace**  
Box S - \$4.65



**Nativity Water Globe**  
Box S - \$4.65



**Men’s Cross Necklace**  
Box S - \$3.95



**Pray Often Plaque**  
Box S - \$3.25



**Mom Ornament**  
Box S - \$2.90



**Grandma Ornament**  
Box S - \$2.90



**Menorah Pillow**  
Box S - \$2.75



**Christmas Pop Pen**  
Box S - \$1.75



**Asst. Holiday Jewelry**  
Box S - \$1.75



**Dreidel**  
Box S - \$0.45



The following items in Box A-H are priced higher than \$11.95. These gifts are optional and may be excluded at the schools option.



**Dolphin Light**  
Box A-H - \$13.95



**Volcano Set**  
Box A-H - \$11.95



**Bobbing Eagle on Tree**  
Box A-H - \$11.95



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## FUN SERVICES PROVIDES YOU WITH THE FOLLOWING SUPPLIES TO ASSURE YOUR SUCCESS!

### A. PLANNING AND PROMO GUIDE.

Contains planning calendar and check-off sheet; Sample letters to parents and teachers; CLIP ART for your use; helpful suggestions; AND MORE!

**B. INSTRUCTION BOOKLET.** Leads you step-by-step through your entire program. Covers Advance Preparations, Running the Sale, Closing the Sale, Supplies You'll Find Helpful, Handling Money, Sample Forms and more!

**C. TEACHER'S RESOURCE BOOK.** AVAILABLE UPON REQUEST to every participating school. It will help your students get more out of the program. The book is loaded with lesson plans and activities relating to monetary experience, the family, the holidays and consumer problem solving.

**D. POSTERS.** Full-color posters are provided for displaying around the school.



### E. TABLECLOTHS & DOOR PANEL.

Decorative tablecloths are available for covering your display tables and large full-size door panel for identifying entrance to gift shop.

**F. NO RESTOCKING FEES.** Fun Services does not charge for restocking returned items.

**G. PRICE LABELS.** To identify item costs.

**H. CARRY HOME BAGS.** Bags to carry home the gifts purchased at the shop

**I. GIFT BAGS.** Keep the gifts secret all the way home with these colorful gifts bag, conveniently printed with "To" and "From" label area. Available in four convenient sizes.

**J. FLYERS.** Full-color flyers announcing "Holiday Gift Shop Is Coming". Flyers explain the program to parents with details on your school's upcoming shop. Space is provided for school to imprint dates and times of sale.

**K. MONEY ENVELOPES.** These envelopes help students keep track of their gift list and provide a convenient container to bring money to school.

\*\*\* Supplies are available in both Santa's Secret Shop® and Holiday Gift Shop® themes.

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## **NO COMMISSIONED SALES PEOPLE TO DRIVE UP THE PRICES TO YOUR STUDENTS**

Unlike most other gift shop companies, Fun Services does not employ any outside sales people. These sales people make as much as 25% commission on the sales to your school.

Fun Services is a family owned and operated business that strives to keep the prices as low as possible for the children of your school. None of our sales people are paid on commission; therefore, our items are generally priced lower than companies that advertise buying directly from the manufacturer.

### **RELIABLE RE-ORDER SERVICE**

Before your sale, Fun Services® delivers more than enough merchandise to run your whole Holiday Gift Shop® program. However, during the sale, if you ever need more merchandise or supplies, just call in a **RE-ORDER**.

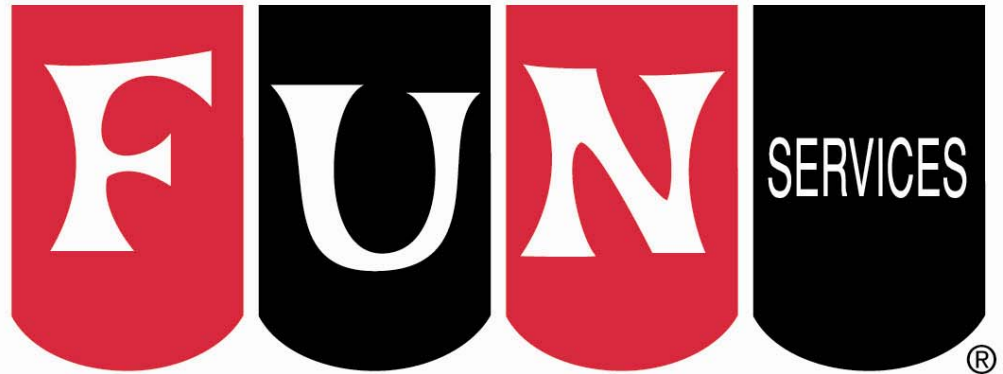
Fun Services does not limit the number of re-orders that may be placed once your shop has started. Our goal is to make sure that the last child to shop has as good a selection as the first child to shop.

All **re-orders phoned or faxed by 4PM** will be delivered the **NEXT DAY - INCLUDING SATURDAYS!**





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www.funservices-va.com

## REGULAR INVENTORY SHOPS

Fun Services regular inventory shop offer your school the flexibility of deciding how much to charge for each individual item. This allows for your organization to mark up some items by 10% and others by 40%, depending on your preference.

With the regular inventory shop, your final bill is based on the actual number of items sold. Fun Services provides you with a beginning inventory list that includes the prices your school will be charged for each item and the quantity received.

At the end of your shop, you organization counts the leftover merchandise and phones the totals in to our customer service representatives. Fun Services will then call you back with the total amount due. An itemized computer print-out will then be provided showing in detail how much of each item was sold, the cost of each item and the price range of items sold.

## NO INVENTORY SHOPS

Fun Services no inventory shops offer the same great advantages as our regular shops. All the gifts, supplies, bags, etc. are included in this shop. The only difference (and main advantage) is that there is no beginning or ending inventory to take at the shop.

Fun Services will supply pre-made price labels that can be applied directly on the tablecloth in front of the display items. The price labels will be printed with the cost to charge the customer and will reflect the desired profit level that was chosen by your organization.

To figure out your profit and amount due to Fun Services, simply total up your daily receipts and take out the percentage of profit chosen at the beginning of your shop. All unsold items and money due to Fun Services should be available on your designated date to return to Fun Services.

**RECOMMENDATION:** If your organization has an adequate number of volunteers, Fun Services recommends the regular inventory method.

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## 2011 OPEN HOUSE DATES

**Fun Services** will have our full line of *quality merchandise* on display at the following locations. These open houses are come and go events. Please visit us at these open houses so we can answer any questions you may have. A complimentary light lunch or lunch buffet will be provided.

- Wednesday (9/7)** - Holiday Inn Express  
9101 Basil Ct., Largo, MD
- Thursday (9/8)** - Hampton Inn  
22211 Three Notch Rd., Lexington Park, MD
- Tuesday (9/13)** - Hampton Inn  
5311 Buckeystown Pike, Frederick, MD
- Thursday (9/15)** - Bertucci's  
13195 Parcher Ave., Herndon, VA
- Tuesday (9/20)** - Country Inn & Suites  
10810 Battleview Pkwy., Manassas, VA
- Wednesday (9/21)** - Hampton Inn  
4800 Market St., Fredericksburg, VA
- Thursday (9/22)** - Old Country Buffet  
2916 Festival Way, Waldorf, MD
- Tuesday (9/27)** - Hampton Inn  
3620 Price Club Blvd., Midlothian, VA
- Wednesday (9/28)** - Hilton Garden Inn  
180 Regal Way, Newport News, VA

**All Open Houses run 11AM-1PM.**

**A Complimentary Light Lunch Provided. Children are welcome to attend.**

Please call for a complimentary Sample Box or Meeting if an open house is not available in your area or you are unable to attend.

For more information or to RSVP, please call us at  
**703-594-3681 (Manassas), 703-550-9262 (DC), 800-447-7386**  
or visit our website at **www.FunServices-VA.com.**

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## ***HOW DO I SIGN-UP?***

Fun Services offers 4 Great Ways to sign-up for the Holiday Gift Shop® Program:

1. On-Line at [www.funservices-va.com](http://www.funservices-va.com)
2. Mail or Fax back a customer agreement.  
(Blank agreement is available on our website.)
3. Call Fun Services at the phone numbers listed above.
4. Visit us at one of our Open Houses.

## ***FUN FAIRS***

Fun Services offers a variety of items for a successful Fun Fair including:

Mechanical Rides  
Concessions  
Game Booths  
Prizes

Moonbounces  
Rock Climbing Walls  
Clowns & Caricature Artists  
and much more.

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